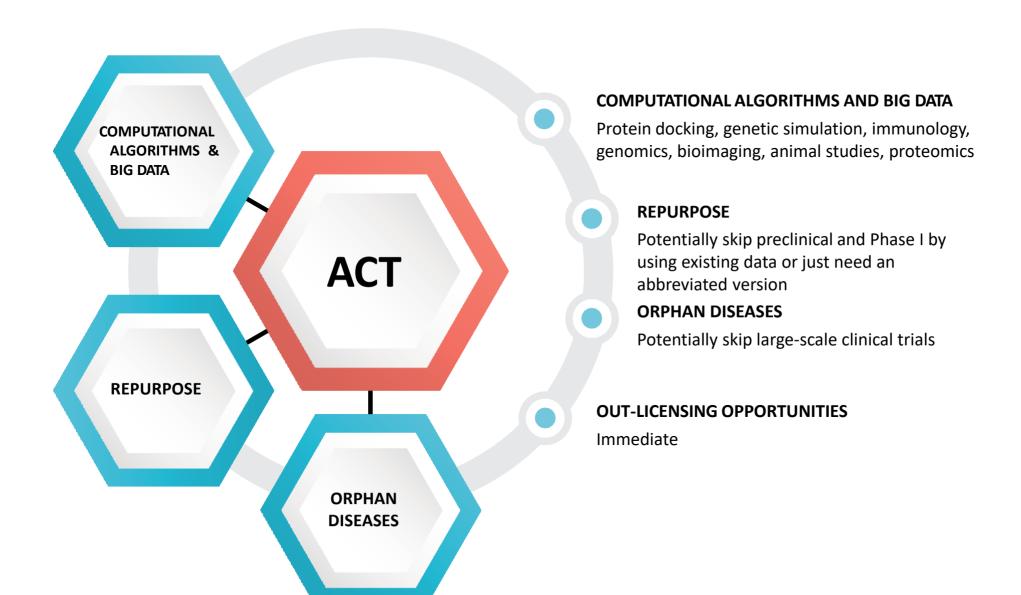


¹https://www.aptuit.com/ebook-drug-discovery

²https://www.sciencedirect.com/science/article/pii/S2452302X1600036X

³https://www.the-scientist.com/features/repurposing-existing-drugs-for-new-indications-32285

⁴https://academic.oup.com/biostatistics/article/20/2/273/4817524



TRADITIONAL 3D & ACT 3D

	Traditional 3D - Problems	Act 3D - Solutions
Time (years)	10-17 years ¹ Drug Discovery: 3-10 years ² Preclinical Development: 1 year Phase I: Several months ³ Phase II to market: 5.4 years ⁴	5-6.5 years Drug Discovery: 1-1.5 year Preclinical Development: may not needed Phase I: May not needed Phase II to market: 3.9 years ⁴
Cost	US\$2.6 billion⁵	US\$ 33 million ⁶
Probability	↓ Low hit rate from discovery to commercialisation	Expect 5 - 10 candidates to potentially enter clinical trials every year † Higher probability of success 30% approval rate for repurposed drugs ⁷



PROBABILITY OF SUCCESS

¹ http://www.totalbiopharma.com/2012/07/04/4-key-benefits-drug-repositioning/

² Estimated based on the overall development time of 10-17 years

³ https://www.fda.gov/forpatients/approvals/drugs/ucm405622.htm

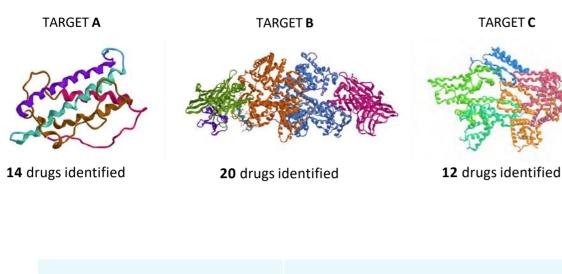
⁴ Source: Drug Discov Today. 2012;17(13-14):660-4.

⁵ https://www.the-scientist.com/features/repurposing-existing-drugs-for-new-indications-32285

⁶ Source: Key cost drivers of pharmaceutical clinical trials in the United States (PDF), pg 5 (121), Oncology https://www.ncbi.nlm.nih.gov/pubmed/26908540

⁷ https://www.dcatvci.org/11-value-chain-insights/114-drug-repurposing-and-repositioning-making-new-out-of-old#

LIFE EXAMPLES: Neuroblastoma



Wet Lab Validation	2019
Phase 3 Trial Done	2021
Regulatory Approval	2024
Commercialisation	2025
Total	6 years*

^{*} Timeline is for illustrative purposes only. Actual timing and results may vary.

This slide merely shows an example of indications which the Smart-ACT may provide drug repurposing solutions. It is not a representation that we are actually developing a drug for this diseases and/or under the development timeline mentioned.







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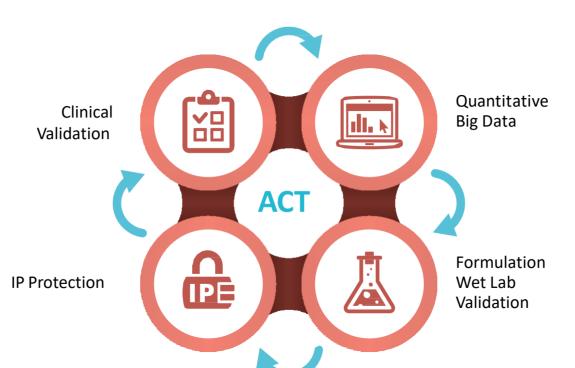
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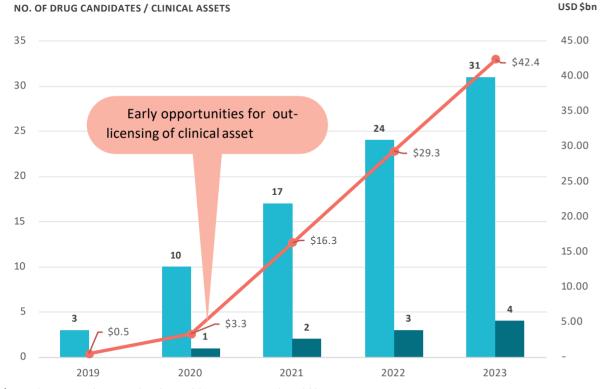
ACT THERAPEUTIC PORTFOLIO VALUATION VERSUS PROJECTED CLINICAL ASSETS:

Commercialisation + Out-Licensing Monetization Strategies

Est. # Cumulative New Candidates Emerging From Validation; lhs Est. #

Cumulative Clinical Assets in Pipeline; lhs

Projected Mid-range Valuation (US\$bn); rhs



Orphan Diseases	7000	
Pipeline	 5 – 10¹ candidates potentially enter clinical trials each year Expect 1st clinical asset¹ in 2020 and cumulatively 4 clinical assets¹ by 2023 	
Potential Asset Pipeline Valuation	 Projected mid-range value at U\$\$42 billion¹ by 2023 	
Clinical Development Costs (Wet-lab, Phase 2, Phase 3)	 US\$ 33 million² per cancer drug US\$ 120 million accumulated development costs by 2023 	
Return on Invested Capital	 Per drug candidate: 4x to 5x¹ (over 4 years) Perpetual pipeline: Systematic pipeline of clinical assets targeting orphan diseases and unmet medical needs! 	

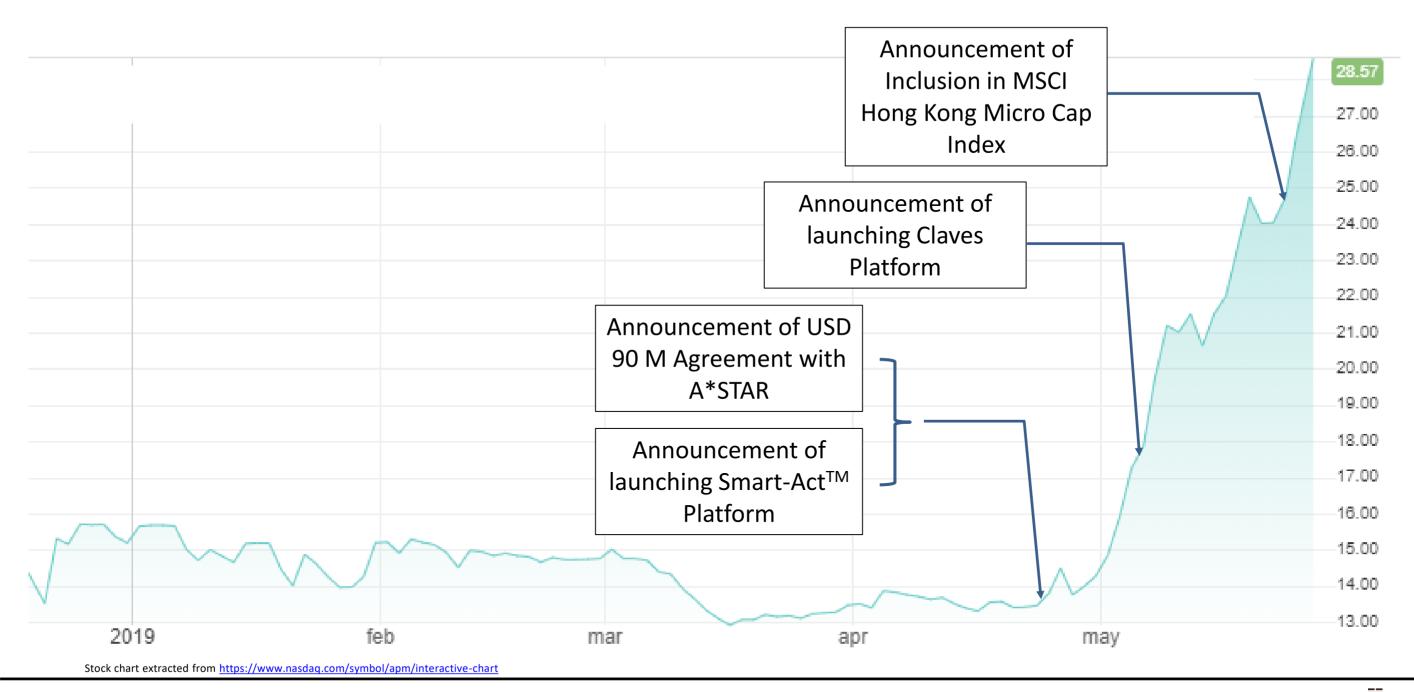
Potential of ACT

Value projections are illustrative only. All estimates and forward-looking projections are based on modeled assumptions, which we believe to be reasonable, and evidence based where applicable. However, such assumptions are subject to change based on newly emerging data and/ or evidence, which could lead to changes in some or all projections presented in this presentation. We disclaim any responsibility to update these projections in the event of such changes at any time in the future.



¹Smart Pharma internal estimates based on model assumptions. Details available upon request. ²https://www.ncbi.nlm.nih.gov/pubmed/26908540

APM Stock Performance (as of 27/5/2019)



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